

Ticket #330 - Estimate #1016B - Actual Quantity is 10500 - Angle Completion  
' FSEA Presentation '

| Die Shop                        |                      |                   |                      |                  |              |                |              |            |                |                |            |
|---------------------------------|----------------------|-------------------|----------------------|------------------|--------------|----------------|--------------|------------|----------------|----------------|------------|
| Operation                       | Estimated Fixed Hrs. | Estimated Hours/M | Estimated Fixed Cost | Estimated Cost/M | Adjust Hours | Adjust Cost    | Actual Hours | Gross Cost | Variance Hours | Variance Cost  | Sell Value |
| 101200 Die Shop -Make Steel Die | 1.0                  | 0.000             | \$50.00              |                  | 1.00         | \$50.00        | 0.84         |            | 0.16           | \$50.00        |            |
| <b>Total Die Shop</b>           | <b>1.0</b>           | <b>0.0</b>        | <b>\$50.00</b>       |                  | <b>1.00</b>  | <b>\$50.00</b> | <b>0.84</b>  |            | <b>0.16</b>    | <b>\$50.00</b> |            |

| Stamping - Press 9              |                      |                   |                      |                  |              |                 |              |                 |                |                |            |
|---------------------------------|----------------------|-------------------|----------------------|------------------|--------------|-----------------|--------------|-----------------|----------------|----------------|------------|
| Operation                       | Estimated Fixed Hrs. | Estimated Hours/M | Estimated Fixed Cost | Estimated Cost/M | Adjust Hours | Adjust Cost     | Actual Hours | Gross Cost      | Variance Hours | Variance Cost  | Sell Value |
| 319110 Bobst-Makeready          | 1.0                  | 0.000             | \$100.00             |                  | 1.00         | \$100.00        | 1.15         | \$114.72        | -0.15          | (\$14.72)      |            |
| 319111 Bobst-Run                | 0.0                  | 0.200             |                      | \$20.00          | 2.10         | \$210.00        | 1.83         | \$183.14        | 0.27           | \$26.86        |            |
| <b>Total Stamping - Press 9</b> | <b>1.0</b>           | <b>0.2</b>        | <b>\$100.00</b>      | <b>\$20.00</b>   | <b>3.10</b>  | <b>\$310.00</b> | <b>2.98</b>  | <b>\$297.86</b> | <b>0.12</b>    | <b>\$12.14</b> |            |

| Baum                    |                      |                   |                      |                  |              |                 |              |                 |                |                   |            |
|-------------------------|----------------------|-------------------|----------------------|------------------|--------------|-----------------|--------------|-----------------|----------------|-------------------|------------|
| Operation               | Estimated Fixed Hrs. | Estimated Hours/M | Estimated Fixed Cost | Estimated Cost/M | Adjust Hours | Adjust Cost     | Actual Hours | Gross Cost      | Variance Hours | Variance Cost     | Sell Value |
| 611110 Moll - Makeready | 0.5                  | 0.000             | \$70.00              |                  | 0.50         | \$70.00         | 0.53         | \$39.42         | -0.03          | \$30.58           |            |
| 611111 Moll - Run       | 0.0                  | 0.200             |                      | \$14.00          | 2.10         | \$147.00        | 4.04         | \$303.06        | -1.94          | (\$156.06)        |            |
| <b>Total Baum</b>       | <b>0.5</b>           | <b>0.2</b>        | <b>\$70.00</b>       | <b>\$14.00</b>   | <b>2.60</b>  | <b>\$217.00</b> | <b>4.57</b>  | <b>\$342.48</b> | <b>-1.97</b>   | <b>(\$125.48)</b> |            |

| Bindery Material              |                      |                   |                      |                  |              |                |              |                |                |               |                |
|-------------------------------|----------------------|-------------------|----------------------|------------------|--------------|----------------|--------------|----------------|----------------|---------------|----------------|
| Operation                     | Estimated Fixed Hrs. | Estimated Hours/M | Estimated Fixed Cost | Estimated Cost/M | Adjust Hours | Adjust Cost    | Actual Hours | Gross Cost     | Variance Hours | Variance Cost | Sell Value     |
| 890700 Carton 9x12x12         | 0.0                  | 0.000             |                      | \$2.50           | 0.00         | \$26.25        | 0.00         | \$25.00        | 0.00           | \$1.25        | \$25.00        |
| <b>Total Bindery Material</b> | <b>0.0</b>           | <b>0.0</b>        |                      | <b>\$2.50</b>    | <b>0.00</b>  | <b>\$26.25</b> | <b>0.00</b>  | <b>\$25.00</b> | <b>0.00</b>    | <b>\$1.25</b> | <b>\$25.00</b> |

| Shipping                           |                      |                   |                      |                  |              |                |              |                |                |               |            |
|------------------------------------|----------------------|-------------------|----------------------|------------------|--------------|----------------|--------------|----------------|----------------|---------------|------------|
| Operation                          | Estimated Fixed Hrs. | Estimated Hours/M | Estimated Fixed Cost | Estimated Cost/M | Adjust Hours | Adjust Cost    | Actual Hours | Gross Cost     | Variance Hours | Variance Cost | Sell Value |
| 910110 Ship/Rec. - Ship General-Ha | 0.0                  | 0.100             |                      | \$5.00           | 1.05         | \$52.50        | 1.00         | \$50.00        | 0.05           | \$2.50        |            |
| <b>Total Shipping</b>              | <b>0.0</b>           | <b>0.1</b>        |                      | <b>\$5.00</b>    | <b>1.05</b>  | <b>\$52.50</b> | <b>1.00</b>  | <b>\$50.00</b> | <b>0.05</b>    | <b>\$2.50</b> |            |

|                               |            |            |                 |               |             |                 |             |                 |              |                  |                |
|-------------------------------|------------|------------|-----------------|---------------|-------------|-----------------|-------------|-----------------|--------------|------------------|----------------|
| <b>Total for Complete Job</b> | <b>2.5</b> | <b>0.5</b> | <b>\$220.00</b> | <b>\$5.00</b> | <b>7.75</b> | <b>\$655.75</b> | <b>9.39</b> | <b>\$715.34</b> | <b>-1.64</b> | <b>(\$59.59)</b> | <b>\$25.00</b> |
|-------------------------------|------------|------------|-----------------|---------------|-------------|-----------------|-------------|-----------------|--------------|------------------|----------------|